

At Old Biscayne Designs (OBD), we strive to ensure every quotation accurately reflects your design intent while maintaining our standards for quality, safety, and craftsmanship. Please review the following terms carefully - these guidelines apply to all quote requests and pricing provided by OBD.

1. Product Representation

Images displayed on our website and marketing materials are for reference only and may not reflect exact product specifications.

Upcharges may apply for any modifications, including but not limited to:

- Finish or color changes
- Alternative wood species
- Hardware, glass, or mirror substitutions
- Custom dimensions or structural alterations
- Sheen level
- Distress level

2. Design Standards & Compliance

All products are designed and constructed in accordance with **OBD's design and structural integrity standards** and **current Consumer Product Safety Commission (CPSC)** requirements.

While client-provided dimensions and requests are taken into account, OBD reserves the right to adjust construction details to ensure long-term stability and performance. If **OBD** determines that a design cannot be executed properly, we may respectfully decline to produce it.

3. Quote Requests

When submitting a quote request:

- Include the **item number** for each piece
- Include an image or sketch
- Clearly note any **desired modifications** or custom details. Accurate information is essential for proper pricing and production evaluation.
- Include high quality image of custom finish (when applicable).
- If a large wall unit, will it need to be in modules?
- Will it need to pass through stairs or elevators?
- Delivery date needed
- Single sided, double sided, flat on the back, or same elements as the front.

5. Wood Species & Cane

Unless otherwise specified, all items are quoted in **Maple**. Alternate wood species are available upon request and will incur an upcharge.

Natural cane is hand-woven using traditional techniques, and due to its organic nature, subtle variations, visible weave ends, and minor imperfections are inherent and expected characteristics.

6. Finishes & Custom Colors

If OBD samples are older than two (2) years, request replacement samples directly from samples@oldbiscaynedesigns.com.

Changes in standard finishes or requests for custom colors will **incur an additional charge**. Availability may vary depending on product type and production location.

For custom finishes, please provide a **high-resolution image or physical sample** to confirm feasibility before quoting.

Finishes are developed specifically for the wood species they are shown on and cannot be duplicated exactly on other species due to natural variations in color, grain, and texture. OBD will execute a strike-off for each approved custom finish. To avoid delays in scheduling and production, all custom finish swatches must be received promptly following order placement.



7. Tabletop Patterns

Specialized patterns (such as reveals, pie, or sunburst patterns) are **not included by default**. They must be specifically requested and will require feasibility confirmation before quoting.

8. Stone Tops

OBD provides stone tops as an option for different types of units. Units that will carry an OBD stone top or customer's own stone top will be manufactured specifically to carry a stone top. Stone tops cannot be fitted on top of an existing wooden top.

9. Table Grain Direction

Unless otherwise specified, the grain direction on table tops will run lengthwise.

10. Maximum Tabletop Lengths

(Single-Piece Construction)

Wood Species Maximum One-Piece Length

Maple	140" L
Oak	120" L
Walnut	108" L

Lengths exceeding these limits will require a **two-piece top** with a **center seam**.

11. CAD Drawings

Base and overhang dimensions will be provided after CAD drawings have been developed. Drawings are used to verify proportion, stability, and design intent prior to production. OBD reserves the right to adjust construction details to ensure long-term stability and performance.

12. Polyurethane Top Coat (Optional)

A **polyurethane top coat** may be added upon request and will incur an upcharge. This coating provides enhanced protection against **watermarks, stains, and scratches**, but requires approximately **thirty (30) days to fully cure**.

Despite its durability, it may still scratch. Use of placemats, trivets, and coasters are recommended. Alternatively, a **1/4" glass top** can be added (not included in standard pricing).

13. Custom Interior Accommodations

For pieces requiring interior fit-outs (e.g. printer compartments, appliances, etc), **exact component dimensions** must be provided at the quoting stage. Any later modifications may affect pricing or feasibility.

14. Vanities

When requesting quotes for vanities, specify:

- Type of countertop
- Sink model or dimensions (if applicable). This ensures correct proportioning and pricing.

15. TV Lift Cabinets

Please provide:

- TV dimensions
- Type of lift (standard or rotating)
- Single-sided or double-sided configuration
- Advise location of unit (foot of bed, window, etc)

Changes after quoting may result in revised pricing

16. Grommet Holes

If grommet holes are required, indicate **locations and quantities** during quoting. Revisions after pricing may incur additional charges.

17. Standard Bed Dimensions

All beds are quoted using **OBD's standard dimensions** for mattress and box spring use:

Size	Dimensions (W x L)
Twin	38" x 74"
Full	54" x 75"
Queen	60" x 80"
Eastern King	76" x 80"
California King	72" x 85"

If an **adjustable mattress** is to be used, please provide full specifications. Adjustable mattresses cannot be fitted into standard bed frames, and custom design adjustments will affect pricing.

18. Upholstered Items

All upholstered pieces are quoted based on **Customer's Own Material (COM)** unless otherwise specified. Switching from COM to **Customer's Own Leather (COL)** will result in a price adjustment. Nail heads, welting, or other decorative details must be indicated at the quoting stage to confirm feasibility. Fabric specifications should be submitted at the time of the quote request.

19. Freight & Delivery

Freight charges are **estimates only**. Delivery is arranged via **Sunbelt or Brooks** on a **freight-collect basis** to a commercial location with a loading dock. White-glove delivery services are not available.

20. Claims

Units must be uncrated and inspected at the time of receiving. Issues should be submitted to OBD within seven (7) days of receiving. OBD will not accept any claims after the piece is delivered to the customer. Trucking companies will not accept any claims that are not presented within five (5) days of receiving.

For any questions regarding these terms, please contact your OBD representative prior to submitting a purchase order. Your acknowledgement of these conditions ensures an efficient quoting and production process.

21. Warranty

OBD warrants that goods will be free from defects in materials or workmanship for a period of one (1) year. The seller's sole obligation shall be to repair or replace at its option. All transportation and handling charges to and from the factory are the responsibility of the customer.

OBD is not responsible for dents, scratches, and scrapes your furniture receives from regular use.

22. Charge Backs

Charge backs are not accepted. Accounts that deduct unauthorized charge back will be changed to prepaid terms without notice.

22. Returns

All returns must be pre-authorized in writing by the factory. Freight and handling charges are the responsibility of the customer. This includes any white-glove delivery to the end customer's residence.

23. Cancellations

All furniture is bench-made to order and is non-cancellable and non-returnable.

Each Old Biscayne Finish
Is The Final Signature Of
A Unique Original Design.

Gabrielli '26